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April 10, 2002

## VIA ELECTRONIC FILING

Mr. William F. Caton Acting Secretary Federal Communications Commission 445 12<sup>th</sup> Street, SW, Room TWB-204 Washington, DC 20554

Re: <u>Application by Verizon New England Inc., et. al. To Provide In-Region, InterLATA Services in Vermont, CC Docket No. 02-7</u>

Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers, CC Docket 01-338

<u>Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, CC Docket 96-98</u>

<u>Deployment of Wireline Services Offering Advanced Telecommunications Capability, CC</u> <u>Docket 98-147</u>

Dear Mr. Caton:

On Tuesday, April 9, 2002, Robert Quinn and I, both of AT&T, met with Commissioner Abernathy and Matthew Brill and Lori Kalani of the Commissioner's staff. During this meeting, AT&T reiterated its arguments that Verizon's Vermont switching and daily usage file rates are not cost-based and greatly exceed those rates recently approved by the New York Public Service Commission. AT&T also demonstrated that Verizon's excessive rates preclude competitive entry in the Vermont local market and approval of this application would contravene the public interest. The issues raised were consistent with AT&T's written submissions previously filed in Docket 02-7. The attached slides provided a brief outline of the presentation.

As part of that discussion, we also referenced the fact that AT&T has recently filed comments in the Triennial Review dockets referenced above which highlight the need to

establish some form of electronic loop provisioning in order to accelerate the development of facilities-based local competition. We explained that the technology to support electronic provisioning is technically feasible and available today and that electronic provisioning could eliminate some of the enormous financial and technical obstacles to facilities-based competition that current processes present.

Sincerely, amyfallvarez

cc: Gary Remondino

Julie Veach

Peter Bluhm (VPSB)

Kelly Trainor (DOJ)

Ann Berkowitz (Verizon)

## Cost Adjusted Non-Loop Rates FCC Volumes

Company	State	Total kordson:	
			Relative to NY
VZ	VT	\$14.19	0%
YZ VZ	17 11/40 mere:	\$7.0	102%

Company	State	Non-Loop SYN Mod Cost per line	VT VZ Cost Relative to NY
VZ	VT	\$5.52	0%
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Company	State	Cost Adjusted
		Relative Non- Loop Rates_VT vs NY
VZ	VT	0%
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		29%

Implied VZ Non-Loop Cost Adjusted Rate	\$11.00
Implied VZ Non-Loop Rate Reduction	-22%

## **Connectivity Margin for Verizon Vermont**

	Settingfile			
Zone weights		15%	36%	48%
Loop	\$14.69	\$7.72	\$8.35	\$21.63
Port	\$1.03	\$1.03	\$1.03	\$1.03
Usage	\$8.75	\$8.75	\$8.75	\$8.75
DUF	\$1.03	\$1.03	\$1.03	\$1.03
Platform - Recurring Cost	\$25.50	\$18.53	\$19.16	\$32.44
NRC (not reflected)	\$0.00	\$0.00	\$0.00	\$0.00
Total Platform (w/NRC)	\$25.50	\$18.53	\$19.16	\$32.44

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Basic Local Svc				
Zone 1	\$	18.35		
Zone 2	\$	18.35		
Zone 3	\$	18.35		
Basic Local Svc -Statewide	\$	18.35		
Other Revenue Sources	•			
Features	\$	2.25		
Subscriber Line Charge	\$	5.00		
Access	\$	1.25		
Total Revenue				
Zone 1	\$	26.85		
Zone 2	\$	26.85		
Zone 3	\$	26.85		
Total Revenue -Statewide	\$	26.85	· ·	
Zone 1	\$	8.32		31%
Zone 2	\$	7.69		29%
Zone 3	\$	(5.59)		-21%
Residence Statewide	\$	1.35		5%
Connectivity margin				

## **DUF Rate Comparison**

	Rate	% Diff in	Cost per Line	
	 Per record	Rates VT vs Others		· · · · · · · · · · · · · · · · · · ·
Vermont	\$ 0.003964	0%	\$	1.03
New York - Ordered	\$ 0.001001	296%	\$	0.26